### FIRST METRO SAVE AND LEARN BALANCED FUND, INC.

MINUTES OF THE ANNUAL MEETING
OF STOCKHOLDERS
(Joint Meeting with FAMI Funds)

Tuesday, June 18, 2024 at 2:00PM Meeting was conducted virtually via Zoom Webinar

Number of Total Outstanding Shares Present or - <u>215,189,175</u>

Represented by Proxy

Percentage Based on the Total Outstanding - <u>68%</u>

Shares

#### I. CALL TO ORDER

In accordance with the guidelines set forth by the Securities and Exchange Commission, the company conducted this year's annual stockholders' meeting via remote communication with the stockholders participating by electronic means.

In the absence of the Chairman, Bro. Manuel V. De Leon, FMS, Mr. Eduardo R. Carreon, acted as Chairman and presided and called the annual meeting of First Metro Save and Learn Balanced Fund, Inc. (SALBF) to order at 2:00 P.M., and the Corporate Secretary, Atty. Nimfa B. Pastrana, recorded the minutes.

### II. PROOF OF NOTICE AND QUORUM

Chairman, Mr. Eduardo R. Carreon requested the Corporate Secretary to certify the sending of notice and the determination of the quorum. The Corporate Secretary certified that the notice for the 2024 Annual Stockholders' Meeting was posted in the FAMI and the company's website, and published in Malaya and Manila Times, a newspaper of general circulation for two consecutive days on May 14 and May 15, 2024 to notify the stockholders of record in accordance with SEC regulations.

The undersigned secretary also certified that there are actually present in person or represented by their proxies, by remote communication <u>215,189,175</u> common shares out of the <u>315,098,567</u> common shares outstanding. These constituted <u>68%</u> of the outstanding capital stock, thus, a quorum existed. Thereupon, the presiding chairman declared that the meeting was duly constituted to transact the business stated in the agenda.

#### III. APPROVAL OF MINUTES

The Chairman took up the next item in the agenda which was the approval of the minutes of the Annual Meeting of the Stockholders on June 22, 2023.

A motion was made and seconded for the approval of the minutes.

The host of the meeting launched the poll question and the stockholders present casted their votes. Their votes were added to the preliminary votes submitted prior to the meeting.

The Corporate Secretary certified that based on the preliminary voting results and the votes of those present during the meeting, there were  $\underline{68\%}$  who voted in favor. None voted against, and there are no abstentions.

Upon motion duly made and seconded, the minutes of the Annual Stockholders' Meeting on June 22, 2023 was unanimously approved.

#### IV. REPORT TO THE STOCKHOLDERS

Ms. Karen Liza M. Roa, FAMI President, reported to the stockholders the SALBF's operations and financial condition as of December 31, 2023 and April 30, 2024, as well as the operations and financial conditions for the same period of all the other FAMI Funds for reference. The highlights of the reports are as follows:

Executive Summary (FAMI Funds AUM)





### Fund Performance

Maintained ranking across equity funds resulting in better than benchmark results and top half in peer ranking (MF & top UITF).

> Financial Highlights

	Aud	ited	N (0/)	FT	М	N (0/)	Υ	TD	N 10
in 000s	Dec 2023	Dec 2022	Var (%)	Apr 2024	Mar 2024	Var (%)	Jan-Apr 2024	Jan-Apr 2023	Var (5
TOTAL ASSETS	956,175	1,066,886	-10.4%	810,735	839,591	-3.4%	810,735	1,078,421	-24.
TOTAL LIABILITIES	4,659	6,085	-23.4%	12,426	13,764	-9.7%	12,426	16,023	-22.
SHAREHOLDERS' EQUITY	951,516	1,060,801	-10.3%	798,309	825,827	-3.3%	798,309	1,062,398	-24.
ROE	-0.44%	-5.08%	91.3%	4.41%	15.81%	-72.1%	4.41%	4.57%	-3.
NAVPS	2.4967	2.5054	-0.3%	2.5248	2.5948	-2.7%	2.5248	2.5435	-0.

### Financial Highlights of other FAMI Funds

### **Save and Learn Equity Fund, Inc.**

in 000s Dec			Var (%)			Var (%)		YTD	
III 0005 Dec	2023	Dec 2022		Apr 2024	Mar 2024	Vai (70)	Jan-Apr 2024	Jan-Apr 2023	Var (%)
TOTAL ASSETS 4,37	72,582	4,264,693	2.5%	3,832,513	4,107,170	-6.7%	3,832,513	4,411,080	-13.1%
TOTAL LIABILITIES	18,902	21,418	-11.7%	78,179	107,166	-27.0%	78,179	74,465	5.09
SHAREHOLDERS' EQUITY 4,35	53,679	4,243,276	2.6%	3,754,333	4,000,004	-6.1%	3,754,333	4,336,614	-13.49

ROE	-0.24%	-8.13%	-97.1%	8.00%	24.67%	-67.6%	8.00%	6.27%	27.6%
NAVPS	4.6301	4.6501	-0.4%	4.7303	4.9175	-3.8%	4.7303	4.7456	-0.3%

Annual Shareholders' Meeting of Mutual Funds

### **Save and Learn Fixed Income Fund, Inc.**

	Aud	ited		FT	М	Mar (9/)	Υ	TD	N 10/3
in 000s	Dec 2023	Dec 2022	Var (%)	Apr 2024	Mar 2024	Var (%)	Jan-Apr 2024	Jan-Apr 2023	Var (%)
TOTAL ASSETS	1,278,379	1,286,650	-0.6%	1,161,025	1,283,680	-9.6%	1,161,025	1,354,603	-14.39
TOTAL LIABILITIES	3,000	2,867	4.6%	23,881	115,419	-79.3%	23,881	2,558	833.49
SHAREHOLDERS' EQUITY	1,275,380	1,283,783	-0.7%	1,137,144	1,168,261	-2.7%	1,137,144	1,352,045	-15.99
ROE	2.62%	-1.47%	278.9%	-3.67%	-0.19%	1877.3%	-3.67%	3.87%	-194.89
NAVPS	2.4568	2.3912	2.7%	2.4265	2.4565	-1.2%	2.4265	2.4227	0.29



### Save and Learn Money Market Fund, Inc.

	Aud	ited		FTM			Y	TD	
in 000s	Dec 2023	Dec 2022	Var (%)	Apr 2024	Mar 2024	Var (%)	Jan-Apr 2024	Jan-Apr 2023	Var (%)
TOTAL ASSETS	3,247,352	2,836,891	14.5%	3,694,945	3,602,058	2.6%	3,694,945	2,611,320	41.5%
TOTAL LIABILITIES	7,612	10,179	-25.2%	8,578	8,559	0.2%	8,578	5,354	60.2%
SHAREHOLDERS' EQUITY	3,239,740	2,826,712	14.6%	3,686,367	3,593,499	2.6%	3,686,367	2,605,966	41.5%

ROE	2.72%	1.54%	76.9%	3.71%	3.64%	1.7%	3.71%	2.79%	32.9%
NAVPS	1.1084	1.0736	3.2%	1.1222	1.1186	0.3%	1.1222	1.0838	3.5%



### First Metro Consumer Fund, Inc.

	Aud	ited	FTM You (%)		YTD				
in 000s	Dec 2023	Dec 2022	Var (%)	Apr 2024	Mar 2024	Var (%)	Jan-Apr 2024	Jan-Apr 2023	Var (%)
TOTAL ASSETS	456,262	509,445	-10.4%	457,811	474,934	-3.6%	457,811	527,206	-13.2%
TOTAL LIABILITIES	1,139	1,197	-4.8%	4,280	1,372	211.9%	4,280	4,272	0.2%
SHAREHOLDERS' EQUITY	455,124	508,248	-10.5%	453,531	473,562	-4.2%	453,531	522,934	-13.3%

ROE	-3.57%	-16.93%	-78.9%	5.17%	20.19%	-74.4%	5.17%	10.38%	-50.2%
NAVPS	0.6256	0.6486	-3.5%	0.6364	0.6580	-3.3%	0.6364	0.6713	-5.2%

### Save and Learn Dollar Bond Fund, Inc.

In USD

Aud	ited		FT	M		Y	D	
Dec 2023	Dec 2022	Var (%)	Apr 2024	Mar 2024	Var (%)	Jan-Apr 2024	Jan-Apr 2023	Var (%)
7,878	7,743	1.7%	7,777	7,893	-1.5%	7,777	8,009	-2.99
18	55	-66.5%	18	18	-3.7%	18	56	-69.09
7,860	7,688	2.2%	7,760	7,875	-1.5%	7,760	7,952	-2.49
	40.000					2 2101	0.550	-142.69
	7,878 18 7,860	7,878 7,743 18 55 7,860 7,688	Dec 2023         Dec 2022           7,878         7,743         1.7%           18         55         -66.5%           7,860         7,688         2.2%	Dec 2023         Dec 2022         Apr 2024           7,878         7,743         1.7%         7,777           18         55         -66.5%         18           7,860         7,688         2.2%         7,760	Dec 2023         Dec 2022         Apr 2024         Mar 2024           7,878         7,743         1.7%         7,777         7,893           18         55         -66.5%         18         18           7,860         7,688         2.2%         7,760         7,875	Dec 2023         Dec 2022         Apr 2024         Mar 2024           7,878         7,743         1.7%         7,777         7,893         -1.5%           18         55         -66.5%         18         18         -3.7%	Dec 2023         Dec 2022         Apr 2024         Mar 2024         Var (%)         Jan-Apr 2024           7,878         7,743         1.7%         7,777         7,893         -1.5%         7,777           18         55         -66.5%         18         18         -3.7%         18           7,860         7,688         2.2%         7,760         7,875         -1.5%         7,760	Dec 2023         Dec 2022         Var (%)         Var 2024         Var (%)         Jan-Apr 2024         Jan-A

ROE	4.82%	-10.33%	146.7%	-3.64%	0.63%	-678.1%	-3.64%	8.55%	-142.6%
NAVPS	0.0249	0.0237	5.1%	0.0246	0.0249	-1.2%	0.0246	0.0244	0.8%
PHP 1 = USD	55.3700	55.7550	-0.7%	57.7600	56.2400	2.7%	57.7600	55.3800	4.3%

Annual Shareholders' Meeting of Mutual Funds

### **Save and Learn Philippine Index Fund, Inc.**

	Aud	ited		FT	М		Y	TD OT	
in 000s	Dec 2023	Dec 2022	Var (%)	Apr 2024	Mar 2024	Var (%)	Jan-Apr 2024	Jan-Apr 2023	Var (%)
TOTAL ASSETS	101,173	102,427	-1.2%	101,873	104,825	-2.8%	101,873	104,697	-2.7%
TOTAL LIABILITIES	331	1,178	-71.9%	401	369	8.9%	401	800	-49.8%
SHAREHOLDERS' EQUITY	100,842	101,249	-0.4%	101,472	104,456	-2.9%	101,472	103,897	-2.3%

ROE	-1.05%	-7.75%	-86.5%	11.97%	27.42%	-56.4%	11.97%	4.88%	145.3%
NAVPS	0.6925	0.7011	-1.2%	0.7203	0.7416	-2.9%	0.7203	0.7122	1.1%



### **Save and Learn FOCCUS Dynamic Fund, Inc.**

	Aud	ited		FT	м		YTD		
in 000s	Dec 2023	Dec 2022	Var (%)	Apr 2024	Mar 2024	Var (%)	Jan-Apr 2024	Jan-Apr 2023	Var (%)
TOTAL ASSETS	281,341	298,538	-5.8%	310,998	315,253	-1.3%	310,998	290,596	7.0%
TOTAL LIABILITIES	723	237,087	-99.7%	7,968	11,789	-32.4%	7,968	4,956	60.8%
SHAREHOLDERS' EQUITY	280,617	61,452	356.6%	303,030	303,464	-0.1%	303,030	285,640	6.1%

ROE	-2.09%	-48.31%	-95.7%	26.20%	35.02%	-25.2%	26.20%	13.89%	88.7%
NAVPS	0.1904	0.1935	-1.6%	0.2079	0.2080	0.0%	0.2079	0.1984	4.8%

Annual Shareholders' Meeting of Mutual Funds

### First Metro Asia Focus Equity Fund, Inc.

	Aud	ited		FT	M		Υı		
in 000s	Dec 2023	Dec 2022	Var (%)	Apr 2024	Mar 2024	Var (%)	Jan-Apr 2024	Jan-Apr 2023	Var (%)
TOTAL ASSETS	357	737	-51.6%	523	535	-2.3%	523	972	-46.2%
TOTAL LIABILITIES	106	226	-53.2%	360	353	2.1%	360	560	-35.7%
SHAREHOLDERS' EQUITY	251	511	-50.9%	163	183	-10.7%	163	412	-60.4%

ROE	-70.15%	-40.84%	71.8%	-127.41%	-125.99%	1.1%	-127.41%	-68.37%	86.4%
NAVPS	0.1179	0.2402	-50.9%	0.0766	0.0858	-10.7%	0.0766	0.1937	-60.4%

### **Production Report**

## Funds Manager's Ranking as of April 2024 (In PHP Thousand)

Based on AUM

DIIVII	127,123,731	
SLAMCI	59,102,524	2
PEMI	16,991,318	3
FAMI	12,822,448	4
ATRAM	9,406,049	5
CAMCI	1,487,400	6
СМІ	486,175	7
CIMAC	411,062	8
NCM MF	326,275	9
AIB	176,576	10
MBG	135,244	11
Total	228,468,803	

#### **Based on Gross Sales**

Company	Gross Sales	Ranking
BIMI	5,837,128	1
SLAMCI	4,303,333	2
FAMI	2,937,474	3
ATRAM	348,437	4
CMI	189,109	5
PEMI	98,976	6
CIMAC	67,384	7
CAMCI	30,210	8
MBG	23,000	9
AIB	14,432	10
NCM MF	-	11
Total	13,849,482	
	·	

#### **Based on Net Sales**

Company	Net Sales	Ranking	
CMI	134,992	1	
CIMAC	58,109	2	
MBG	15,457	3	
AIB	14,432	4	
NCM MF	(66)	5	
CAMCI	(23,913)	6	
ATRAM	(83,182)	7	
PEMI	(300,993)	8	
FAMI	(714,453)	9	
BIMI	(4,665,322)	10	
SLAMCI	(5,030,038)	11	
Total	(10,594,977)		



Annual Shareholders' Meeting of Mutual Funds

### **Executive Summary – AUM and Sales Performance**

(in 000s)	December 2023	December 2022	Variance
TOTAL AUM	11,092,462	10,750,111	3%
GROSS SALES	3,397,979	3,932,127	-14%
NET SALES	246,079	(110,679)	322%

Annual Shareholders' Meeting of Mutual Funds

## **Gross and Net Sales per Fund** (YTD December 2023 vs December 2022)

	G	ROSS SALES		NET SALES			
(in 000s)	Dec 2023	Dec 2022	Variance	Dec 2023	Dec 2022	Variance	
Save & Learn Money Market Fund	2,361,583	2,757,339	-14%	330,524	12,872	2468%	
Save & Learn Equity Fund	628,282	703,391	-11%	121,591	268,821	-55%	
Save & Learn FOCCUS Dynamic Fund	41,334	321,779	-87%	(13,092)	291,827	-104%	
Save & Learn Balanced Fund	21,093	43,695	-52%	(104,668)	(170,218)	-39%	
Save & Learn Fixed Income Fund	303,273	32,744	826%	(41,663)	(224,043)	-81%	
First Metro Consumer Fund	7,449	30,601	-76%	(35,878)	13,790	-360%	
Save & Learn Philippine Index Fund	13,777	25,683	-46%	705	17,200	-96%	
Save & Learn Dollar Bond Fund	21,188	16,894	25%	(11,439)	(320,928)	-96%	
Total	3,397,979	3,932,127	-14%	246,079	(110,679)	322%	

Annual Shareholders' Meeting of Mutual Funds

### **Funds AUM Increase/(Decrease)**

(As of December 31, 2023)

		AUM	as of		AUM Va	riance	% Inc	(Dec)
		Move	ment		ACIVI Va	ilance	Due to	Due to
in P000s	Jan 1, 2023	MV	Net Sales	Dec 31, 2023	Amount	%	MV	Net Sales
Save & Learn Equity Fund	4,243,276	(11,187)	121,591	4,353,679	110,404	2.6%	-0.3%	2.9%
Save & Learn Money Market Fund	2,826,712	82,495	330,524	3,239,731	413,020	14.6%	2.9%	11.7%
Save & Learn Fixed Income Fund	1,283,783	33,552	(41,663)	1,275,671	(8,112)	-0.6%	2.6%	-3.2%
Save & Learn Balanced Fund	1,060,801	(4,617)	(104,668)	951,516	(109,285)	-10.3%	-0.4%	-9.9%
First Metro Consumer Fund	508,248	(17,247)	(35,878)	455,124	(53,125)	-10.5%	-3.4%	-7.1%
Save & Learn Dollar Bond Fund	428,648	18,072	(11,439)	435,281	6,633	1.5%	4.2%	-2.7%
Save & Learn FOCCUS Dynamic Fund	297,394	(3,686)	(13,092)	280,617	(16,777)	-5.6%	-1.2%	-4.4%
Save & Learn Philippine Index Fund	101,249	(1,111)	705	100,842	(406)	-0.4%	-1.1%	0.7%
Total	10,750,111	96,272	246,079	11,092,462	342,351	3.2%	0.9%	2.3%

### **Production by Type of Account**

Type of Account	AUM	Subscriptions	Net Sales	% to Total Subscriptions
Corporate	3,905,276	1,322,507	(135,332)	39%
Individual	6,055,334	1,898,728	383,538	56%
Educ & Religious Inst	1,131,853	176,744	(2,127)	5%
Total	11,092,462	3,397,979	246,079	100%

Annual Shareholders' Meeting of Mutual Funds

### **Production by Channel**

	AUM as of Dec	% to AUM	Gross	Sales	Net S	ales
(in 000s)	2023	70 to A0111	Dec 2023	Dec 2022	Dec 2023	Dec 2022
Direct Sales	4,834,810	44%	1,394,783	1,988,409	(220,609)	1,853
NonBank	852,236	8%	84,621	157,409	(11,234)	(23,926)
Agency	2,775,362	25%	372,453	636,583	(157,892)	201,614
Metrobank	2,600,785	23%	1,546,122	1,149,726	637,684	(284,095)
Bank	29,269	0%	-	-	(1,869)	(6,124)
Total	11,092,462	100%	3,397,979	3,932,127	246,079	(110,679)

Annual Shareholders' Meeting of Mutual Funds

### **ERI and MIP Accounts**

AUM (in 000s)	1,131,853	1,129,074
No. of Corp. Accounts	113	110
No. of Ind. Accounts	2,528	2,613

Monthly Investment Program (MIP)	Dec 2023	Dec 2022
AUM (in 000s)		
MIP - Non ERI	395,102	346,589
MIP - ERI Accounts	40,968	51,909
	436,070	398,499
No. of Mother Accounts	39	38
No. of Sub-Accounts	6,995	7,614

Annual Shareholders' Meeting of Mutual Funds

### **Executive Summary – AUM and YTD Sales Performance**

		Υī	D		Actual	Actual
in 000s	Feb 2024	Mar 2024	Apr 2024	Apr 2023	MoM (%)	YoY (%)
AUM as of	11,117,145	10,911,960	10,682,394	10,709,892	-2%	0%
GROSS SALES	1,647,779	1,967,386	2,929,281	581,460	49%	404%
NET SALES	(332,060)			,	-8%	169%

### AUM by Fund (As of April 30, 2024)

		AUM as of						
in 000s	Feb 2024	Feb 2024 Mar 2024 Apr 2024 Apr 2023		Apr 2023	MoM (%)	YoY (%)		
Save & Learn Equity Fund	4,069,060	4,000,004	3,754,333	4,336,614	-6%	-13%		
Save & Learn Money Market Fund	3,692,972	3,593,499	3,686,367	2,605,966	3%	41%		
Save & Learn Fixed Income Fund	1,172,186	1,168,261	1,137,144	1,352,045	-3%	-16%		
Save & Learn Balanced Fund	871,805	825,827	798,309	1,062,398	-3%	-25%		
First Metro Consumer Fund	469,913	473,562	453,531	522,934	-4%	-13%		
Save & Learn Dollar Bond Fund	440,743	442,887	448,208	440,398	1%	2%		
Save & Learn FOCCUS Dynamic Fund	295,447	303,464	303,030	285,640	0%	6%		
Save & Learn Philippine Index Fund	105,019	104,456	101,472	103,897	-3%	-2%		
Total	11,117,145	10,911,960	10,682,394	10,709,892	-2%	0%		

Annual Shareholders' Meeting of Mutual Funds

### YTD Gross and Net Sales per Fund

		GROSS SA	ALES (YTD)		NET SALES (YTD)					
in 000s	Feb 2024	Mar 2024	Apr 2024	Apr 2023	Feb 2024	Mar 2024	Apr 2024	Apr 2023		
Save & Learn Money Market Fund	1,120,068	1,411,184	1,973,966	341,365	439,798	328,636	409,833	(246,006)		
Save & Learn Equity Fund	271,226	281,873	556,818	105,820	(546,351)	(611,085)	(707,154)	4,106		
Save & Learn FOCCUS Dynamic Fund	80,490	87,897	175,805	22,791	(3,705)	(2,718)	(3,066)	(19,755)		
Save & Learn Balanced Fund	2,370	8,178	8,857	7,228	(115,387)	(160,793)	(166,025)	(14,513)		
Save & Learn Fixed Income Fund	136,712	140,115	143,643	86,472	(100,180)	(106,529)	(123,457)	51,383		
First Metro Consumer Fund	32,983	33,222	64,366	2,365	(4,066)	(4,988)	(9,404)	(3,126)		
Save & Learn Philippine Index Fund	618	932	1,446	6,126	(2,768)	(3,417)	(3,397)	998		
Save & Learn Dollar Bond Fund	3,311	3,986	4,381	9,294	600	68	(383)	2,322		
Total	1,647,779	1,967,386	2,929,281	581,460	(332,060)	(560,827)	(603,053)	(224,591)		

Annual Shareholders' Meeting of Mutual Funds

# Funds AUM Increase/(Decrease) (As of April 30, 2024)

			AUM Vari	% Inc (	(Dec)						
			Movement								
in 000s	Dec 31, 2023	Sales	Redemption	Net Sales (Red)	Market Change	Apr 30, 2024	Amount	%	Net Sales (Red)	Due to MV	
Save & Learn Equity Fund	4,353,679	556,818	1,263,972	(707,154)	107,808	3,754,333	(599,346)	-13.8%	-16.2%	2.5%	
Save & Learn Money Market Fund	3,239,731	1,973,966	1,564,133	409,833	36,803	3,686,367	446,635	13.8%	12.7%	1.1%	
Save & Learn Fixed Income Fund	1,275,671	143,643	267,100	(123,457)	(15,070)	1,137,144	(138,527)	-10.9%	-9.7%	-1.2%	
Save & Learn Balanced Fund	951,516	8,857	174,882	(166,025)	12,818	798,309	(153,208)	-16.1%	-17.4%	1.3%	
First Metro Consumer Fund	455,124	64,366	73,770	(9,404)	7,812	453,531	(1,592)	-0.3%	-2.1%	1.7%	
Save & Learn Dollar Bond Fund	435,281	4,381	4,763	(383)	13,310	448,208	12,927	3.0%	-0.1%	3.1%	
Save & Learn FOCCUS Dynamic Fund	280,617	175,805	178,871	(3,066)	25,479	303,030	22,413	8.0%	-1.1%	9.1%	
Save & Learn Philippine Index Fund	100,842	1,446	4,843	(3,397)	4,027	101,472	630	0.6%	-3.4%	4.0%	
Total	11,092,462	2,929,281	3,532,333	(603,053)	192,985	10,682,394	(410,068)	-3.7%	-5.4%	1.7%	

Annual Shareholders' Meeting of Mutual Funds

### **Production by Type of Account**

	AUM as of Apr	% to		Gross Sale	es (YTD)		Net Sale	s (YTD)		
in 000s	2024	AUM	Feb 2024	Mar 2024	2024 Apr 2024		Feb 2024	Mar 2024	Apr 2024	Apr 2023
Corporate	3,611,105	34%	798,546	967,143	1,326,706	137,224	(11,737)	(264,623)	(366,958)	(160,868)
Individual	5,943,953	56%	810,830	961,091	41,638	405,228	(321,916)	(293,108)	(18,749)	(56,367)
ERI	1,127,336	11%	38,403	39,153	1,560,937	39,009	1,593	(3,095)	(217,346)	(7,356)
Total	10,682,394	100%	1,647,779	1,967,386	2,929,281	581,460	(332,060)	(560,827)	(603,053)	(224,591)

### **Production by Channel**

	AUM as of Apr	% to		Gross Sa	les (YTD)			Net Sale	s (YTD)	
in 000s	2024	AUM	Feb 2024	Mar 2024	Apr 2024	Apr 2023	Feb 2024	Mar 2024	Apr 2024	Apr 2023
Direct Sales	4,434,937	42%	677,265	832,716	1,190,833	142,318	(155,253)	(367,756)	(494,475)	(186,811)
NonBank	789,556	7%	4,708	6,412	17,661	37,441	(17,621)	(69,842)	(75,053)	16,445
Agency	2,784,360	26%	520,758	553,502	953,097	113,626	(34,611)	(37,921)	(40,201)	(7,914)
Metrobank	2,643,905	25%	445,048	574,756	767,690	288,075	(124,575)	(85,309)	6,677	(45,565)
Bank	29,636	0%	-	-	-	-	-	-	-	(746)
Total	10,682,394	100%	1,647,779	1,967,386	2,929,281	581,460	(332,060)	(560,827)	(603,053)	(224,591)

Annual Shareholders' Meeting of Mutual Funds

#### **ERI and MIP Accounts**

Educational & Religious Inst. (ERI)	Feb 2024	Mar 2024	Apr 2024	Apr 2023
AUM (in 000s)	1,164,589	1,163,674	1,127,336	1,136,117
No. of Corp. Accounts	112	112	110	113
No. of Ind. Accounts	2,504	2,484	2,473	2,609
Monthly Investment Program (MIP)	Feb 2024	Mar 2024	Apr 2024	Apr 2023
AUM (in 000s)				
MIP - Non ERI	396,731	386,546	370,729	376,185
MIP - ERI Accounts	35,518	34,623	33,611	48,781
	432,249	421,169	404,339	424,966
No. of Mother Accounts	38	38	38	40
No. of Sub-Accounts	6.890	6.834	6.787	7.354

Annual Shareholders' Meeting of Mutual Funds

### > Fund Performance



Annual Shareholders' Meeting of Mutual Funds

### Fund Performance vs Benchmark as of April 30, 2024

				-			
Stands Stands - Anthonis Managed	AUM as of			As of Apri	l 30, 2024		
Stock Funds - Actively Managed	March 2024	30-day	60-day	90-day	120-day	YTD	Rank
First Metro Save and Learn Equity Fund, Inc.	4,000,003,694	13/14	14/14	10/14	10/14	2.16%	10/14
First Metro Consumer Fund, Inc.	473,562,119	4/14	7/14	11/14	13/14	1.73%	11/14
Benchmark: Philippine Stock Exchange Index						10.56%	
Stock Funds - Index Funds							
First Metro Phil. Equity Exchange Traded Fund, Inc.	2,236,073,807	3/10	2/10	1/10	1/10	4.81%	1/10
First Metro Save and Learn Philippine Index Fund, Inc.	104,456,276	8/10	8/10	8/10	9/10	4.01%	8/10
Benchmark: Philippine Stock Exchange Index						4.13%	
Balanced Funds							
First Metro Save and Learn Balanced Fund, Inc.	825,827,212	8/13	9/13	9/13	9/14	1.13%	9/13
First Metro Save and Learn FOCCUS Dynamic Fund, Inc.	303,464,419	1/13	1/13	1/13	1/13	9.19%	1/13
Benchmark: PSEi(50%) + Fl Blended Benchmark(50%)						0.71%	
Bond Funds - Peso securities							
First Metro Save and Learn Fixed Income Fund, Inc.	1,168,261,075	7/11	9/11	9/11	9/11	-1.25%	9/11
Benchmark: BPHILR(60%) + SPBPHCPT(30%) + PSAVAVE(10%)						-1.20%	
Bond Funds - Foreign currency securities							
First Metro Save and Learn Dollar Bond Fund, Inc.	442,886,642	4/8	4/8	4/8	4/8	-1.20%	4/8
Money Market Funds							
First Metro Save and Learn Money Market Fund, Inc.	3,593,498,998	1/4	1/4	1/4	1/4	1.25%	2/4
Benchmark: Bloomberg Philippine Sovereign Bond Index Money	Market					1.29%	

### Fund Performance vs Peers & Benchmark as of April 30, 2024

	AUM as of			V	ALUE AS O	APRIL	30, 2024			
Stock Funds - Actively Managed	March 2024	NAVPS/ NAVPU	YTD	Rank	3-yr	Rank	5-yr	Rank	10-yr	Rank
Philequity Dividend Yield Fund, Inc.	2,362,598,414	1.2827	6.42%	1	5.37%	2	-0.57%	1	1.66%	1
ATRAM Alpha Opportunity Fund, Inc.	800,261,106	1.5555	5.62%	2	7.12%	1	-0.66%	2	1.08%	2
Sun Life Prosperity Philippine Equity Fund, Inc.	6,831,269,507	3.5467	5.42%	3	2.27%	5	-4.02%	8	-0.78%	5
ALFM Growth Fund, Inc	4,459,119,912	220.87	4.80%	-4	1.94%	7	-3.53%	7	-1.21%	9
ATRAM Philippine Equity Opportunity Fund, Inc.	1,357,459,559	3.0825	4.65%	5	2.57%	4	-5.73%	11	-2.78%	10
Philam Strategic Growth Fund, Inc.	3,625,997,134	467.76	4.56%	6	1.42%	8	-3.07%	5	-0.99%	7
Philequity Fund, Inc.	9,900,942,311	35.1074	4.38%	7	3.08%	3	-2.05%	3	0.57%	3
Soldivo Strategic Growth Fund, Inc.	3,937,003,986	0.7041	2.68%	8	2.14%	6	-5.54%	9	-0.78%	5
United Fund, Inc.	615,583,296	3.1694	2.53%	9	0.92%	10	-3.37%	6	-0.08%	4
First Metro Save and Learn Equity Fund,Inc.	4,000,003,694	4.7303	2.16%	10	1.10%	9	-3.03%	4	-1.04%	8
First Metro Consumer Fund, Inc.	473,562,119	0.6364	1.73%	11	-2.16%	12	-6.19%	12	-	-
COL Strategic Growth Equity Unitized Mutual Fund, Inc. (u)	253,410,442	1.0213	1.65%	12		-	-	-		-
Climbs Share Capital Equity Investment Corporation	396,744,831	0.7031	0.63%	13	-1.29%	11	-5.64%	10	-	-
MBG Equity Investment Fund, Inc.	135,657,877	79.9600	-5.92%	14	-5.94%	13	-8.75%	13	-	-
BDO Equity Fund (u)		402.38	4.00%		3.44%		-		-	
BPI Equity Value Fund (u)	1	151.14	4.65%	1	2.60%	1	-	1 1	-	1
Metro Equity Fund (u)	1	2.3134	5.09%	1	2.68%	1	-	1	-	1
Metro High Dividend Fund (u)	1	0.9845	10.56%	1	-	1	-	1	-	1
Philippine Stock Exchange Index	1	6,700.49	3.88%	1	1.08%	1	-3.37%	1	-0.01%	1
SALEF Rank Per Category FMCF Rank Per Category	4 11		10 11		9 12		4 12		8	

Annual Shareholders' Meeting of Mutual Funds

### Fund Performance vs Peers & Benchmark as of April 30, 2024

				V	ALUE AS O	APRIL	30, 2024			
Stock Funds - Passively Managed	AUM as of March 2024	NAVPS/ NAVPU	YTD	Rank	3-yr	Rank	5-yr	Rank	10-yr	Rank
First Metro Phil. Equity Exchange Traded Fund, Inc.	2,236,073,807	106.8357	4.81%	1	2.84%	2	-2.07%	1	1.15%	1
Philippine Stock Index Fund Corp. (u)	624,981,642	952.85	4.58%	2	-	-	-	-	-	-
Sun Life Prosperity Philippine Stock Index Fund, Inc.	11,048,292,973	0.8899	4.57%	3	2.09%	6	-2.68%	4	-	-
Philequity PSE Index Fund Inc.	3,977,885,329	4.7163	4.57%	4	2.52%	4	-2.35%	2	0.51%	2
Philippine Stock Index Fund Corp.	8,196,593,159	784.09	4.47%	5	2.31%	5	-2.43%	3	0.45%	3
COL Equity Index Unitized Mutual Fund, Inc. (u)	230,447,328	1.1023	4.42%	6	-	-	-		-	-
PAMI Equity Index Fund, Inc.	1,209,669,570	44.6860	4.13%	7	1.51%	7	-3.15%	6		-
First Metro Save and Learn Philippine Index Fund, Inc.,	104,456,276	0.7203	4.01%	8	3.05%	1	-3.98%	7	-2.99%	4
Philequity MSCI Philippine Index Fund, Inc.	331,256,549	0.9013	3.97%	9	2.66%	3	-2.96%	5	-	-
Philequity Alpha One Fund, Inc. (u)	311,959,643	1.0328	1.35%	10	0.19%	8	-	-	-	-
Philippine Stock Exchange Index		6,700.49	3.88%		1.08%		-3.37%		-0.01%	
FMETF Rank Per Category	4		1		2		1		1	1
SALPHIN Rank Per Category	10		8		1				4	

Annual Shareholders' Meeting of Mutual Funds

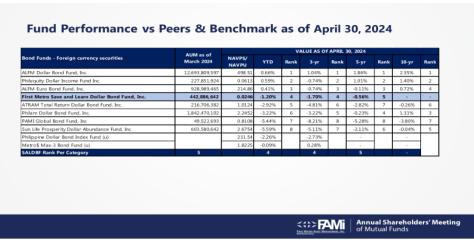
### Fund Performance vs Peers & Benchmark as of April 30, 2024

Balanced Funds	AUM as of March 2024	VALUE AS OF APRIL 30, 2024								
		NAVPS/ NAVPU	YTD	Rank	3-yr	Rank	5-yr	Rank	10-yr	Rank
First Metro Save and Learn F.O.C.C.U.S. Dynamic Fund, Inc.	303,464,419	0.2079	9.19%	1	3.43%	1	-		-	-
NCM Mutual Fund of the Phils., Inc	331,146,349	1.9796	2.41%	2	1.44%	3	0.57%	1	1.00%	1
Solidaritas Fund, Inc.	122,709,439	2.0760	2.37%	3	1.40%	4	-0.66%	3	0.72%	2
Sun Life Prosperity Achiever Fund 2048, Inc. (u)	49,461,721	0.8442	2.25%	4	-0.22%	10	-3.37%	12	-	-
PAMI Horizon Fund, Inc.	511,850,950	3.6246	1.94%	5	0.73%	6	-0.32%	2	0.10%	3
Sun Life Prosperity Achiever Fund 2038, Inc. (u)	58,553,501	0.8624	1.81%	6	-0.15%	8	-2.99%	11	-	-
Sun Life of Canada Prosperity Balanced Fund, Inc.	6,815,194,613	3.4623	1.60%	7	0.88%	5	-2.18%	9	-0.30%	5
Philam Fund, Inc.	1,990,219,264	15.8061	1.56%	8	-0.20%	9	-1.03%	5	-0.22%	4
First Metro Save and Learn Balanced Fund Inc.	825,827,212	2.5248	1.13%	9	0.34%	7	-0.94%	4	-1.19%	7
Sun Life Prosperity Dynamic Fund, Inc.	586,005,332	0.9107	0.71%	10	2.99%	2	-1.56%	7	-	-
Sun Life Prosperity Achiever Fund 2028, Inc. (u)	79,863,779	0.9434	0.33%	11	-0.54%	12	-1.23%	6	-	-
ATRAM Unicapital Diversified Growth Fund, Inc.	118,127,887	1.4971	-0.89%	12	-2.81%	13	-2.83%	10	-2.09%	8
ATRAM Philippine Balanced Fund, Inc.	463,796,220	2.1155	-4.44%	13	-0.53%	11	-1.85%	8	-0.53%	6
BDO Peso Balanced Fund (u)		3,485.81	1.43%		2.79%		-		-	
BPI Balanced Fund (u)		170.36	1.91%	1	1.54%	1	-	1	-	1
Metro Balanced Fund (u)		3.3047	1.11%	1	1.21%	1	-	1	-	1
PSEi(50%) + BPHILR Index(50%)		3,415.53	0.91%	1	1.01%	1	0.84%	1	-0.01%	1
SALBF Rank Per Category	3		9		7		4		7	1
SALFOCCUS Rank Per Category	8									

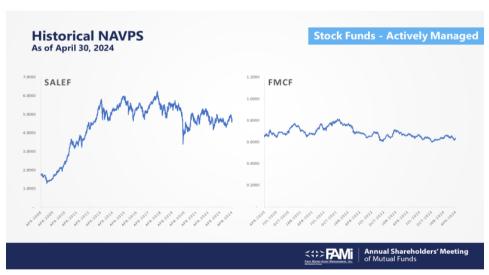
Annual Shareholders' Meeting of Mutual Funds

### Fund Performance vs Peers & Benchmark as of April 30, 2024

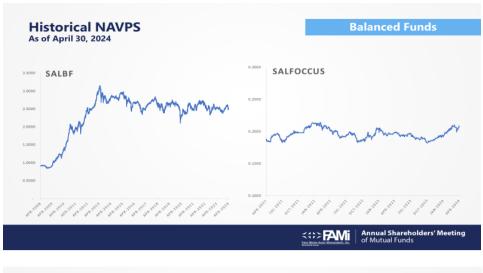
Bond Funds - Peso securities	AUM as of	VALUE AS OF APRIL 30, 2024								
	March 2024	NAVPS/ NAVPU	YTD	Rank	3-yr	Rank	5-yr	Rank	10-yr	Rank
Philam Managed Income Fund, Inc.	582,366,090	1.3965	1.70%	1	1.92%	2	3.12%	1	1.95%	4
ATRAM Corporate Bond Fund, Inc.	350,240,348	1.9283	1.02%	2	0.30%	7	0.45%	11	0.02%	10
ALFM Peso Bond Fund, Inc.	36,103,413,417	392.62	0.54%	3	1.92%	1	2.44%	4	2.30%	2
Cocolife Fixed Income Fund, Inc.	886,488,803	3.3410	0.47%	4	1.22%	3	2.03%	6	3.63%	1
Soldivo Bond Fund, Inc.	1,622,828,168	1.0507	0.10%	5	0.82%	5	2.71%	2	-	-
Philequity Peso Bond Fund, Inc.	326,461,422	4.0140	-0.51%	6	0.46%	6	2.13%	5	1.67%	5
Sun Life of Canada Prosperity Bond Fund, Inc.	5,944,797,069	3.2765	-1.10%	7	0.96%	4	2.56%	3	2.20%	3
Sun Life Prosperity GS Fund, Inc.	123,896,016	1.7481	-1.20%	8	0.21%	8	1.78%	7	1.56%	6
First Metro Save and Learn Fixed Income Fund,Inc.	1,168,261,075	2.4265	-1.25%	9	-0.06%	9	1.44%	8	1.18%	8
Philam Bond Fund, Inc.	1,567,911,597	4.2430	-1.28%	10	-1.69%	11	1.00%	9	0.92%	9
Ekklesia Mutual Fund Inc.	187,483,237	2.2480	-1.67%	11	-0.16%	10	0.80%	10	1.32%	7
BPI Premium Bond Fund (u)		204.26	0.28%		0.84%		-		-	
Metro Max-5 Bond Fund (u)	7	2.1466	-1.66%	1	0.49%	1	-	1	-	1
Bloomberg Philippine Sovereign Bond Index AI		130.58	-2.07%		0.94%	1	5.05%		-	]
SALFIF Rank Per Category			9		9		8		8	



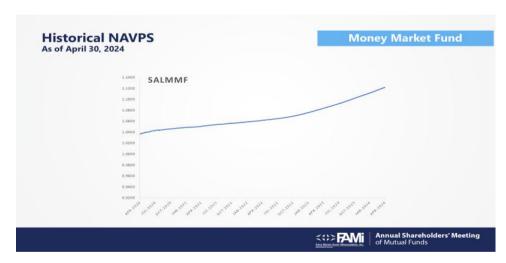
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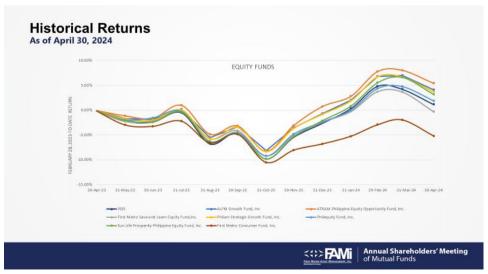






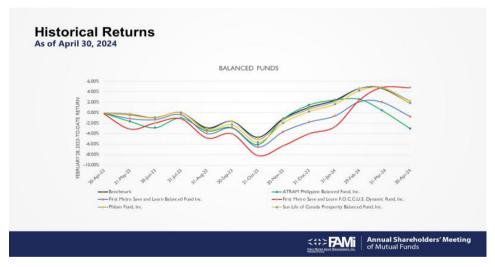


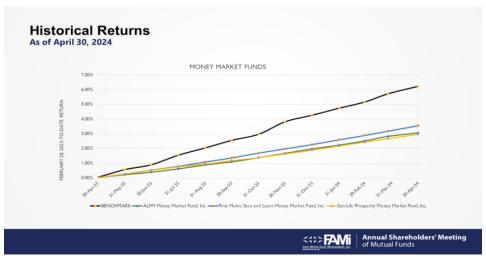


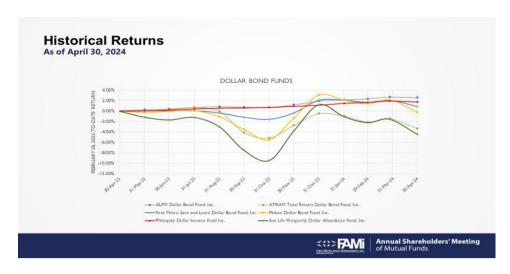












Mr. Carreon thanked Ms. Roa and took note of the report. The acting chairman stated that due to system limitations, all questions from the stockholders relating to the report have to be sent through email to asm@fami.com.ph and FAMI will address them accordingly.

### V. CAPITAL MARKET INDICATORS

Mr. Edser Trinidad rendered the report on the Market Outlook, highlights of which are shown as follows:

- Equities market reversed its gains it achieved in 1Q24
- PHL is not the only market in Southeast Asia who is in the red
- PHP was one of the best performing currencies in 1Q24...
- A divergence in policy trajectory between the BSP and FED led to its depreciation.
- From a net buy position in 1Q, foreign investors turned net sellers
- PH bond prices have weakened due to the delays in policy rate cuts
- PH 10-year yield retraced the recent high achieved in 2023
- While inflation concerns is slowly dissipating, it remains at the high range of BSP inflation target of 2% - 4%
- The Fed is steadfast on its hawkish rhetoric as inflation remains significantly above its 2% target
- A sticky high US inflation has also put expectations of a FED rate cut adjusted from as early as March to 2H24
- 1Q24 earnings were mixed with the banking sector posting strong growth on healthy NIM expansion and loan growth while consumer companies' growth more on margin expansion
- Consumer outlook for next 3 months is declining
- Weighed down by high food prices particularly rice

#### Outlook (for the rest of 2024)

- PHL 2024 growth outlook remains better than its neighbors
- Valuations remains attractive
- OFW remittances remain healthy
- A potential US rate cut may help strengthen the peso by 4Q
- Rice prices may decline by 2H24 due to reduction in tariff rates amidst improvement in international prices
- Brokers tempered their expectations reflecting cautious stance towards the market
- Market expects BSP and FED to do two rate cuts

### **Equities**

PSEi to still end 2024 better than 2023 albeit at a reduced pace.

To expect some headwinds by 3Q due to macro uncertainties and policy rate direction. Macro fundamentals remain resilient.

Positive spillover in latter part of 2H due expectations of a rate cut by the Fed and BSP.

#### **Fixed Income**

Local yields still expected to trend lower by 2024E as central banks cut their policy rates. Magnitude and pace of policy rate reduction will be highly dependent on upcoming data releases. Yield curve to see a bull steepening as short end yields fall faster vs. long end yields

The Board took note and thanked Mr. Trinidad for his report.

#### VI. RATIFICATION OF CORPORATE ACTS

The Chairman informed the stockholders of the need to ratify and confirm the minutes of the meetings of the Board of Directors and all board committees and the management, and all acts, transactions and resolutions of the Board of Directors and the management for the year 2023 including among others, management and service agreements.

A motion was made and seconded to ratify the resolutions of the Board, its committees and the acts and transactions of the management for the year 2023.

The host of the meeting launched the poll question and the stockholders present casted their votes. Their votes were added to the preliminary votes submitted prior to the meeting.

The Corporate Secretary certified that based on the preliminary voting results and the votes of those present during the meeting, there were  $\underline{68\%}$  who voted in favor. None voted against, and there are no abstentions.

Upon motion duly made and seconded, the following resolution was unanimously approved and adopted:

#### RESOLUTION ASM 2024-06-01

"RESOLVED, that the minutes of the meetings of the Board of Directors and all Board committees and the management, and all acts, transactions and resolutions of the Board of Directors and the management for the year 2023 be hereby approved, ratified and confirmed."

#### VII. ELECTION OF THE MEMBERS OF THE BOARD OF DIRECTORS

The corporate secretary, Atty. Nimfa B. Pastrana explained the nomination procedure under the current SEC Rules and the Manual on Corporate Governance pursuant to which a Nomination Committee was created. The Nomination process for the board of directors are the same for all the FAMI Funds.

The Committee was tasked with the review and evaluation of the qualifications of all persons nominated to the Board.

The Nomination Committee, pursuant to its mandate, had reviewed the qualifications of the following nominees to the Board of Directors and certified that based on the records, they have all the qualifications and none of the disqualifications prescribed by law and regulations, namely:

SALBF nominees as follows:

BRO. MANUEL V. DE LEON, FMS DR. VICTOR A. ABOLA MS. KAREN LIZA M. ROA MS. RHODORA ANGELA F. FERRER MR. JOSE C. NOGRALES

As required by the SEC Memorandum Circular No. 16, Series of 2002 on the Guidelines on the Nomination and Election of Independent Directors, two (2) out of five (5) nominees for directors namely: Ms. Rhodora Angela F. Ferrer and Mr. Jose C. Nograles are independent directors.

The host of the meeting launched the poll question and the stockholders present casted their votes.

The Corporate Secretary certified that based on the preliminary voting results and the votes of those present during the meeting, there were  $\underline{68\%}$  who voted in favor of the election of the aforesaid nominees. None voted against, and there are no abstentions.

There being no other nominees, the abovementioned stockholders were considered elected as members of the Board of Directors for the year 2024-2025 and to act as such until their respective successors shall have been elected and qualified, or unless sooner terminated.

The Chairman, on behalf of the newly elected members of the Board thanked the stockholders for their trust and confidence.

## VIII. RENEWAL OF THE MANAGEMENT AND DISTRIBUTION AGREEMENT FOR THE YEAR 2024

The Chairman took up the next item in the agenda which is the ratification of the approval of the board for the renewal of the Management and Distribution Agreement between SALBF and FAMI. This was approved by the board of directors in its meeting held on March 22, 2024.

A motion was made and seconded to ratify the renewal of the Management and Distribution Agreement.

The host of the meeting launched the poll question and the stockholders present casted their votes. Their votes were added to the preliminary votes submitted prior to the meeting.

The Corporate Secretary certified that based on the preliminary voting results and the votes of those present during the meeting, there were  $\underline{68\%}$  who voted to ratify the approval of the Board of Directors for the renewal of the Management and Distribution Agreement. None voted against, and there are no abstentions, and the following resolution was duly adopted by the majority stockholders:

#### **RESOLUTION ASM 2024-06-02**

"RESOLVED, that the renewal of the Management and Distribution Agreement for the year 2024, be as it is hereby confirmed and ratified."

### IX. APPOINTMENT OF EXTERNAL AUDITOR

The Chairman informed the stockholders that the Board had approved the appointment of SGV & Co as external auditor for the year 2024 and it is being submitted for the ratification by the stockholders.

A motion was made and seconded to ratify the appointment of SGV & Co as external auditor.

The host of the meeting launched the poll question and the stockholders present casted their votes. Their votes were added to the preliminary votes submitted prior to the meeting.

The Corporate Secretary certified that based on the preliminary voting results and the votes of those present during the meeting, there were <u>68%</u> who voted in favor. None voted against, and there are no abstentions. The following resolution was duly adopted by the majority stockholders:

### RESOLUTION ASM 2024-06-03

"RESOLVED, that the appointment of Sycip, Gorres, Velayo and Company, as the external auditor of the Company for the year 2024, be as it is hereby confirmed and ratified."

#### X. OTHER MATTERS

### 1. Amendment of SALBF's Prospectus

The Chairman explained that the Board of Directors, in its meeting held on March 22, 2024 approved the amendment of the prospectus to include changes in the relevant policies and procedures to ensure alignment with actual requirements and current processes as well as the updated summary financial information of the funds.

For the approval of the revisions stated, the vote of at least the majority the stockholders is required.

A motion was made and seconded to ratify the amendment of the prospectus.

The host of the meeting launched the poll question and the stockholders present casted their votes. Their votes were added to the preliminary votes submitted prior to the meeting.

The Corporate Secretary certified that based on the preliminary voting results and the votes of those present during the meeting, there were  $\underline{68\%}$  who voted in favor. None voted against, and there are no abstentions. The following resolution was adopted by the majority stockholders:

### RESOLUTION ASM 2024-06-04

"RESOLVED, that the amendment of the prospetus, be as it is hereby confirmed and ratified."

#### XI. ADJOURNMENT

There being no other matters to discuss, upon motion duly made and seconded, the meeting was adjourned at 3:00 P.M.

Nimfa Balmes Habrasa NIMFA BALMES-PASTRANA Corporate Secretary

ATTESTED BY:

EDUARDO R. CARREON Acting Chairman